

Year-Over-Year Comparison (In Thousand's 0,000)

| Line # | | FY17-18 (Actual) | FY18-19 (Projection) | \$ Diff | % Diff |
|--------|----------------------------------|---------------------|-------------------------|-----------------|---------------|
| | Revenue | | | | |
| 1 | NM/SKRTS/BI | \$ 8,550 | \$ 8,839 | \$ 288 | 3% |
| 2 | WTEF - MSW & Med Waste | \$ 12,335 | \$ 12,622 | \$ 286 | 2% |
| 3 | WTEF - Blue/Gray Bin Waste | \$ 1,923 | \$ 1,864 | \$ (60) | -3% |
| 4 | WTEF - Supplemental | \$ 221 | \$ 231 | \$ 10 | 4% |
| 5 | Electrical Revenue | \$ 1,611 | \$ 1,071 | \$ (540) | -34% |
| 6 | Metals Revenue | \$ 668 | \$ 492 | \$ (176) | -26% |
| 7 | Franchise Fees | \$ 390 | \$ 390 | \$ 1 | 0% |
| 8 | PW Services | \$ 2 | \$ 160 | \$ 159 | 9324% |
| 9 | Investment Earnings | \$ 140 | \$ 215 | \$ 75 | 54% |
| 10 | All Other | \$ 389 | \$ 314 | \$ (75) | -19% |
| 11 | Total Operating Revenue | \$ 26,228 | \$ 26,197 | \$ (31) | 0% |
| 12 | Net Working Capital | \$ 10,810 | \$ 14,594 | \$ 3,784 | 35% |
| 13 | Total Revenue | \$ 37,038 | \$ 40,791 | \$ 3,753 | 10% |
| 14 | Personnel | \$ 2,276 | \$ 2,858 | \$ 582 | 26% |
| 15 | M&S | \$ 18,887 | \$ 20,882 | \$ 1,996 | 11% |
| 16 | WTEF Contract | \$ 10,311 | \$ 10,469 | \$ 157 | 2% |
| 17 | NM/SKRTS | \$ 4,846 | \$ 5,986 | \$ 1,139 | 24% |
| 18 | Leachate | \$ 717 | \$ 983 | \$ 266 | 37% |
| 19 | Ash Disposal | \$ 820 | \$ 794 | \$ (26) | -3% |
| 20 | Hazardous Waste Disposal | \$ 292 | \$ 331 | \$ 38 | 13% |
| 21 | Consulting Services | \$ 95 | \$ 181 | \$ 87 | 92% |
| 22 | Credit Card Fees | \$ 96 | \$ 122 | \$ 26 | 27% |
| 23 | Battery Recycling | \$ 58 | \$ 114 | \$ 56 | 98% |
| 24 | Other Contracted Services | \$ 189 | \$ 230 | \$ 41 | 22% |
| 25 | Vehicle Maintenance | \$ 97 | \$ 111 | \$ 14 | 15% |
| 26 | Grounds Maintenance | \$ 69 | \$ 116 | \$ 48 | 69% |
| 27 | Stormwater Services | \$ 121 | \$ 177 | \$ 56 | 47% |
| 28 | DEQ Fee | \$ 332 | \$ 310 | \$ (22) | -7% |
| 29 | Advertising | \$ 194 | \$ 114 | \$ (80) | -41% |
| 30 | All Other | \$ 652 | \$ 845 | \$ 193 | 30% |
| 31 | Administrative Charges | \$ 1,186 | \$ 1,250 | \$ 64 | 5% |
| 32 | Capital Outlay | \$ 3 | \$ 398 | \$ 395 | 12086% |
| 33 | Debt | \$ 92 | \$ 91 | \$ (1) | -1% |
| 34 | Total Operating Expenses | \$ 22,444 | \$ 25,479 | \$ 3,035 | 14% |
| 35 | Ending Fund Balance | \$ 14,594 | \$ 15,312 | \$ 718 | 5% |
| 36 | Restricted for Capital Reserve | \$ 9,392 | \$ 9,558 | \$ 167 | 2% |
| 37 | Unrestricted Ending Fund Balance | \$ 5,202 | \$ 5,754 | \$ 551 | 11% |

Budget to Projection Comparison (In Thousand's 0,000)

| Line # | | FY18-19 Budget | FY18-19 (Projection) | \$ Diff | % Diff |
|--------|----------------------------------|-------------------|-------------------------|-----------------|-------------|
| | Revenue | | | | |
| 1 | NM/SKRTS/BI | \$ 8,220 | \$ 8,839 | \$ 619 | 8% |
| 2 | WTEF - MSW & Med Waste | \$ 12,893 | \$ 12,622 | \$ (271) | -2% |
| 3 | WTEF - Blue/Gray Bin Waste | \$ 1,831 | \$ 1,864 | \$ 32 | 2% |
| 4 | WTEF - Supplemental | \$ 200 | \$ 231 | \$ 31 | 15% |
| 5 | Electrical Revenue | \$ 1,600 | \$ 1,071 | \$ (529) | -33% |
| 6 | Metals Revenue | \$ 359 | \$ 492 | \$ 133 | 37% |
| 7 | Franchise Fees | \$ 400 | \$ 390 | \$ (10) | -2% |
| 8 | PW Services | \$ 199 | \$ 160 | \$ (39) | -20% |
| 9 | Investment Earnings | \$ 120 | \$ 215 | \$ 95 | 80% |
| 10 | All Other | \$ 134 | \$ 314 | \$ 179 | 134% |
| 11 | Total Operating Revenue | \$ 25,957 | \$ 26,197 | \$ 240 | 1% |
| 12 | Net Working Capital | \$ 14,594 | \$ 14,594 | \$ (0) | 0% |
| 13 | Total Revenue | \$ 40,551 | \$ 40,791 | \$ 240 | 1% |
| 14 | Personnel | \$ 2,998 | \$ 2,858 | \$ (140) | -5% |
| 15 | M&S | \$ 21,092 | \$ 20,882 | \$ (209) | -1% |
| 16 | WTEF Contract | \$ 10,653 | \$ 10,469 | \$ (184) | -2% |
| 17 | NM/SKRTS | \$ 5,549 | \$ 5,986 | \$ 437 | 8% |
| 18 | Leachate | \$ 1,107 | \$ 983 | \$ (124) | -11% |
| 19 | Ash Disposal | \$ 898 | \$ 794 | \$ (103) | -12% |
| 20 | Hazardous Waste Disposal | \$ 330 | \$ 331 | \$ 1 | 0% |
| 21 | Consulting Services | \$ 108 | \$ 181 | \$ 74 | 69% |
| 22 | Credit Card Fees | \$ 100 | \$ 122 | \$ 22 | 22% |
| 23 | Battery Recycling | \$ 115 | \$ 114 | \$ (0) | 0% |
| 24 | Other Contracted Services | \$ 253 | \$ 230 | \$ (23) | -9% |
| 25 | Vehicle Maintenance | \$ 110 | \$ 111 | \$ 1 | 1% |
| 26 | Grounds Maintenance | \$ 117 | \$ 116 | \$ (1) | -1% |
| 27 | Stormwater Services | \$ 232 | \$ 177 | \$ (55) | -24% |
| 28 | DEQ Fee | \$ 350 | \$ 310 | \$ (40) | -11% |
| 29 | Advertising | \$ 280 | \$ 114 | \$ (165) | -59% |
| 30 | All Other | \$ 891 | \$ 845 | \$ (46) | -5% |
| 31 | Administrative Charges | \$ 1,250 | \$ 1,250 | \$ 0 | 0% |
| 32 | Capital Outlay | \$ 441 | \$ 398 | \$ (44) | -10% |
| 33 | Debt | \$ 91 | \$ 91 | \$ - | 0% |
| 34 | Total Operating Expenses | \$ 25,872 | \$ 25,479 | \$ (393) | -2% |
| 35 | Ending Fund Balance | \$ 14,679 | \$ 15,312 | \$ 633 | 4% |
| 36 | Restricted for Capital Reserve | \$ 9,558 | \$ 9,558 | \$ - | 0% |
| 37 | Unrestricted Ending Fund Balance | \$ 5,121 | \$ 5,754 | \$ 633 | 12% |

Y-to-Y Comparison

Line #

| | | |
|-----------|-----------------|--|
| 6 | Metals Rev - | Both Volume and rates are slightly down from previous year. |
| 8 | PW Services - | Brooks/Fargo Wastewater, Brooks Water, and Public Works Water |
| 10 | All Other - | MRRF income for by-pass HHW for Polk & Yamhill and styrofoam recycling |
| 14 | Personnel - | Show FY18-19 budget sheet |
| 17 | NM/SKRTS - | 1/2 MRRF Disposal increases, \$150k is operational/haul increase for MRRF and remaining is volume |
| 23 | Battery - | Uptick in costs - Garten was storing material and hadn't been disposing |
| 24 | Contract Svc - | \$30k BI Cover Soil \$40k Yard Waste Grinding Fluorescent tubes and thermometer recycling \$23k E-Recycling \$35,000 Juvenile crew for styrofoam recycling - \$28k Septic and pumping services \$13k Aeriea survey of BI - \$10k Waste characterization study - \$10k Media Graphics Support - \$13k |
| 25 | Grounds Maint - | Leachate/lagoon maint \$31k Ash Cell tarping and drainage impr - \$16k Inmate crews for vegetation mgmt - \$30k |
| 26 | Capital Outlay | NMTS concrete floor repair - \$220k BI Well and electrical improvements - \$47k BI Portable water tower - \$55k NMTS Chip Seal access road - \$60k SKRTS scale house remodel - \$5k |
| | | |

Budget to Projection Comparison

| | | |
|-----------|--|--|
| 1 | | |
| 2 | | |
| 3 | | |
| 4 | | |
| 5 | | |
| 6 | | |
| 10 | | MRRF Income for by-pass & higher HHW reimbursement |
| | | |