

ASA Meeting May 11, 2011

Meeting Attendees:

- | | |
|---|---|
| <input checked="" type="checkbox"/> Adam Maurer, Santiam Hospital | <input type="checkbox"/> Greg Hadley, Salem Fire |
| <input type="checkbox"/> Javad Mashkuri, Physician | <input checked="" type="checkbox"/> Kevin Henson, MCFD/TFD |
| <input checked="" type="checkbox"/> Randy Jackson, Keizer Fire | <input checked="" type="checkbox"/> Rick Sherman, Marion County Health Department |
| <input checked="" type="checkbox"/> Rod Calkins, Marion County Health Department | <input type="checkbox"/> Scott Shepherd, Jefferson Fire District |
| <input checked="" type="checkbox"/> Shawn Baird, Woodburn Ambulance | <input checked="" type="checkbox"/> Sherry Bensema, Stayton Fire Department |
| <input checked="" type="checkbox"/> Aaron Monnig, Rural/Metro* | <input type="checkbox"/> Bob Bivans, Lyons* |
| <input checked="" type="checkbox"/> Dan Mullen, St. Paul Fire* | <input type="checkbox"/> Don Russo, MC Board of Commissioners* |
| <input type="checkbox"/> Gary Swanson, Gates Fire* | <input checked="" type="checkbox"/> Ivan Looock, Idanha/Detroit Fire* |
| <input checked="" type="checkbox"/> Jeff Cowan, Keizer Fire* | <input checked="" type="checkbox"/> Mike Andrews, Rural/Metro* |
| <input type="checkbox"/> Mike Mayfield, Polk County Fire #1* | <input type="checkbox"/> Patrick Wineman, MCFD/TFD* |
| <input type="checkbox"/> Toni Grimes, Woodburn Ambulance* | <input checked="" type="checkbox"/> Steve Brown, Salem Fire Department* |
| <input checked="" type="checkbox"/> Janette Cotton, Marion County Health Department** | |

*Guest

**Recorder

I. Call to Order, Shawn Baird

II. Previous Meeting Minutes

- Approved with revisions

III. Announcements, Additions to Agenda

- Reimbursement from workers comp has passed a rule effective April 1st that they will pay on an 80% fee schedule and it will be considered payment in full
- Around 2001 PIP (personal injury protection) was tied to workers comp and they are going to benefit from this rule.
- We will not be able to bill patient for remaining balance
- Shawn has a meeting with the Ambulance Association to see if they can get a bill from legislator to un-tie PIP from workers comp
- As of right now all Revenue for Ambulances for workers comp will lose 20% for these services

IV. Defining Essential Elements of a Well Functioning Ambulance Service System in Emergent and Non-Emergent Care

- Official scoring criteria will be done by the County with input from ASA
- Immediate need
 - Helpful criteria
 - Going forward with how to provide continued good service
- We will work on this at the next meeting
 - Essential elements to address as contract criteria
 - What is in “compliance”

V. Report on the Boundary Meeting with the Board and Follow up as Necessary

- BOC is not inclined to deal with any boundary issues
 - Boundary issues need to be worked out together or they will not change
 - Rick will work on getting a current ASA boundary map
- The application and renewal process will have a 2 step approach
 - Gloria is working on the ordinance for the timeline
 - Changes to the schedule to a July 1st date will help speed up the window to have phase 2 done earlier
 - Should know by June 1 what the timeline will be

- Looking at a Dec 1st as the close of bids
- Initial Application period – Everyone will complete a short form (“letter of intent”)
 - Waiting period
 - If there are no other applications then they will proceed with renewal
 - If there is another application then both parties will move in to a more extensive Phase 2
- Phase 2
 - Follow up – direct interviews
 - Need to see when the earliest time information can become available (will be at the end of the initial waiting period)
 - Will an ASA that was bided against be able to know who is bidding against them
 - Will it be made public knowledge
- They are still considering the length of terms – could be longer than 5 years
 - Terms & extensions in the ordinance has created a return on investment to be much longer
 - Maybe a 6 year contract that renews each year to 6 more years
 - So every year we would review essential elements and if everything is in good standing then the franchise would roll over and renew for 6 years
 - If there was non compliance then there would be a notice of action with a corrective timeline
 - Clatsop county has a total potential of 15 year intervals as long as benchmarks are being met they can renew
 - Polk county – as long as they are meeting compliance they franchise doesn’t change
 - Longer renewals mean it is easier to get to Quality Improvement issues

V1. Other items

- Shawn has the IO needles and will get them distributed soon.

HPP Update from Dean Bender

Chief Henson from Willamette Valley Fire & Rescue Authority (MCFD#1) help secure over \$17K from HPP Region 2 and an additional \$22K from Marion County Public Health to put towards this project. Polk County contracted with HPP to finalize the \$17K and signed agreements with Marion County on the \$22K. This was a lot of work by many individuals but we pulled it off. The additional money will come from cost savings from our Tap-Out Phase I and Phase II Homeland Security projects once I write a project amendment to OEM for that money. I have talked to them and have received verbal approval - just need to follow up with the actual request.

Jim DeRosier worked quickly and put together a RFP packet that hit the streets with a very short turn around and we conducted a walk-thru at the hospital for the potential vendors and to meet with the Salem Hospital officials. I was very pleased that Complete Wireless was the successful bidder. After supplying some documentation on the proposed system to Jim DeRosier, we felt Complete Wireless was able to meet all of the requirements set forth in the RFP with only a couple minor changes.

Since then we contracted with Complete Wireless on the complete package for nearly \$58K to complete all of the work. Mark Schumacher and his team have been busy checking noise levels and getting things ordered as the equipment has a pretty long lead time. Mark has also met with Salem Hospital regarding an increase they were proposing for project management of this project but Mark went to bat for all of us and was able to get them to waive that increase that totaled an additional \$1.5K.

All in all, this entire project is humming along and we have met some critical dates in funding with both HPP and Marion County. I'm pleased to announce we have met all of those requirements in the grant by completing certain milestones as outlined in the grant.

VIII. Next Meeting Location/Date

Tuesday, June 14th, 2011

Marion County Fire Station #1

9:00 AM