



MARION COUNTY FAIR
December 10, 2019 5:30 PM
 Commissioners' Board Room
 555 Court St NE, Salem OR

AGENDA

- I. Call to Order/Introductions**
- II. Public Comments**
- III. Approval of October 2, and November 24, 2019 Meeting Summary Notes**
- IV. Financial Report**

- 2019 Closing Report- *Brandi Crandall*
- 2020 Proposed Budget- *Tamra Goettsch*

V. Items of Special Interest

- BOC Work Session Update- *Mike Adams*
- Contractor Performance Reviews- *Denise Clark*
- Public Competitions Post Fair Meeting Update- *Heidi DeCoster*

VI. Strategic Plan Items- From November

- 1.2.3 Analyze and determine- ticket prices, promotions, fees, ribbons for Public Competitions, and passes, for impacts on revenues FB
- 1.2.4 Analyze expenditures to determine where efficiencies can be gained, or costs can be borne by a sponsor FB
- 1.2.9 Determine ticket prices FB
- 2.1.1 Adopt marketing budget FB

Strategic Plan Items- December

- 1.2.1 Board members set indiv. goals to recruit new vendors/sponsors to the fair FB
- 1.2.2 Review pricing structure for vendors P. Zielinski, Staff, EC
- 2.1.5 Reminder to vote on fair theme in January (if applicable) FB, Staff
- 3.2.4 Identify carnival vendor as needed (next RFP fall 2019)- *Done* FB, County process
- 3.2.5 Identify security/ticket taking agency as needed (next RFP winter 2022) FB, County process
- 5.2.2 Make Board of Commissioners work session presentation- *Done* FB

VII. Other

VIII. Adjourn

Next Meeting: January 8, 2020